

All you need to know about local authority pension funds and their advisers from one convenient, reliable and affordable source

**FULLY UPDATED
2014 Edition**

LOCAL AUTHORITY PROFILES

At the heart of the Guide are individual profiles of every UK local authority pension fund. We analyse their financial performance in detail for you – including a year-on-year breakdown of income, funds and investments.

RETURN ON ASSET CLASS

Get a detailed two-year comparison of how each asset class has contributed to the performance of a fund. Changes in investment income and investment return levels are used to identify investment performance.

STATISTICS AND ANALYSIS

Graphs show each fund's performance against the population as a whole, covering essential criteria such as growth in investment income and contribution levels.

INVESTMENT MANDATE HISTORY

We list the tenders for investment mandates issued throughout the year. PLUS the contracts awarded, including the winning adviser and the value.

ASSET ALLOCATION

Find out how a particular fund has allocated its total funds under management. We identify all asset classes included in a particular pension fund's portfolio, together with the relevant fund managers.

INVESTMENT ASSETS

Get a detailed breakdown of the investment assets held by pension funds, split into UK and overseas holdings.

Want to analyse the performance of all funds, but can't find enough up-to-date information?

Need to find out which are the best performing fund managers?

Look no further than the **Pension Funds Performance Guide – Local Authority Edition**.

Rigorous analysis and in-depth research has resulted in an informative and precise guide to local authority pension funds with updated local authority profiles and league table rankings.

Our team of in-house analysts has collected the **very latest information** from every **UK local authority**, then analysed and presented it in a **like-for-like format** so you can make meaningful comparisons between pension funds.

Use our **adviser ranking tables** to spot, at a glance, how an individual firm is performing. Who's doing well for their clients – and who isn't?

What's more, the breakdown of fund managers enables you to see which asset class is best handled by which manager, so local authorities can be confident of making the **right choice of candidates** for their shortlist.

WHICH AUTHORITIES ARE DOING BEST?

Use our league tables to identify the top-performing local authorities. We rank them by a range of key performance criteria.

WHO ARE THE BEST PERFORMING ADVISERS?

Sector rankings for all the professional advisers show you who is ahead in the advice game. Advisers can see who their competitors are acting for, and where their own firm is positioned in the league tables. The guide provides the most comprehensive listing of professional advisers for the local authority pension fund sector. It's essential contact information for pension fund administrators wanting to source new advisers – and critical business development intelligence for any adviser.

BUILD YOUR OWN CUSTOMISED TABLES
With **pensionsperformance.com** you can calculate important statistics – such as average investment income for the top 10 funds – quickly and easily.

Do all of this, and more online...

- Perform **online searches** across the entire database
- View** the original **annual report documents**
- Build rankings** based on formulae you choose
- Run **comparative performance analysis** on funds and advisers and **benchmark the results** against your chosen universe
- Access the most **up-to-date information** source on local authority pension funds from your PC
- Create charts and tables** for export to your own reports

FIND OUT WHICH MANDATES EACH ADVISER HAS WON
Listed within the profile for each adviser is a list of the mandates they won, including date, value and client name.

SEE WHICH INVESTMENT MANDATES ARE CURRENTLY OUT FOR TENDER, AND VIEW THE LATEST MANDATE WINS
Our online database is constantly updated with the latest local authority investment mandate information

The screenshots display the website's interface for a specific local authority pension fund profile (Lothian). It includes sections for:

- Income by Asset Class:** A table comparing investment income and return across different asset classes over two periods.
- Investment Income Growth (%):** A bar chart showing performance against a benchmark.
- Investment Return (%):** Another bar chart for return performance.
- Investment Assets by Classification:** A table showing the breakdown of assets into UK and overseas holdings.
- Investment Mandates:** A list of awarded contracts with details on dates and values.
- Asset Allocation:** A pie chart showing the fund's portfolio composition.
- Professional Advisers:** A list of firms providing services to the fund.

Local Authority Pension Funds Ranked by Investment Income Growth (56 – 109)

Rank	Name	Date	Investment Income Growth		Investment Income		Investment Assets (incl cash)		Gains		Management Expenses		Investment Return	
			This year %	Last year %	This year £m	Last year £m	This year £m	Last year £m	This year £m	Last year £m	This year %	Last year %		
56.	Starblyde Fund No. 3	Mar 11	5.2	08.31	2,144	2,018	127,881	117,882	8,252	20,084	0.023	0.045	10.578	28.077
57.	Ealing	Mar 11												
58.	Dryden	Mar 11												
59.	Bromley	Mar 11												
60.	Genar Manchester	Mar 11												

Fund Managers Ranked by Funds under Management

Rank	Name	Funds	Assets (£m)
1.	Legal and General Investment Management	38	6,815,734
2.	UBS Global Asset Management	36	6,018,504
3.	Bulle Gillet	32	12,576,458
4.	BlackRock	28	5,173,566
5.	Schwab Investment Management Ltd	28	4,845,765
6.	State Street Global Advisors Ltd	27	3,432,166
7.	BNY Mellon Asset Management International Ltd	26	4,068,766
8.	Capital International	25	295,079
9.	Capital International	10	38, ASX Franklin
10.	Aberdeen Asset Management	10	1,668,303

The screenshots show the website's search interface, including:

- Search results for Pension Funds:** A list of search results with filters for asset class, investment return, and other criteria.
- Advanced Search:** A detailed search form with various filters and options to refine the search results.

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Try out the Guide or online version and see how useful the data and analysis are to you. If they don't meet your requirements simply return the Guide or cancel your online subscription within 28 days of receipt and you will receive a full refund – NO QUESTIONS ASKED

Pension Funds Performance Guide 2013 Edition

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Who should use this information?

- Investment Managers
- Business Development Executives
- Client Relationship Managers
- Marketing Executives
- Institutional Sales Executives
- Local Authority Finance Directors
- Investment Consultants
- Legal, financial and other professional advisers
- Researchers
- Executive Search Consultants

...and indeed anyone who has a need for accurate and complete performance data and contact details across the UK's local authority pensions funds.

Why you can't afford to be without a copy:

The Guide is the most cost-effective means of benchmarking local authority fund performance and undertaking comparisons on a like-for-like basis.

YOUR RESEARCH TIME IS CUT DRAMATICALLY

We have collected, analysed and presented all the information for you.

IDENTIFY NEW TRENDS

Are local authorities experiencing a rise or fall in their financial performance in any particular area?

YOU CAN TRUST THE INFORMATION

Use the Guide with confidence knowing it contains up-to-date information sourced directly from the local authorities.



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Our products take a variety of forms, depending on the client's needs – hardcopy, online and as a raw data feed. Clients are able to use this data in a number of ways, including performance benchmarking, competitor research, and customer identification and acquisition.

Your direct route to local authority pension fund information

NEW
2014
Edition

“As frequent users of the Pension Funds Performance Guide, we find the publication very user friendly and informative. It has all the up-to-date information we need.”

Paul Myles
Director, Institutional Sales
Nordea Management

“The guide provides an excellent resource for researching local authority pension funds. Indeed, the level of information contained within the guide is very impressive.”

David Lovell
Sacker & Partners LLP

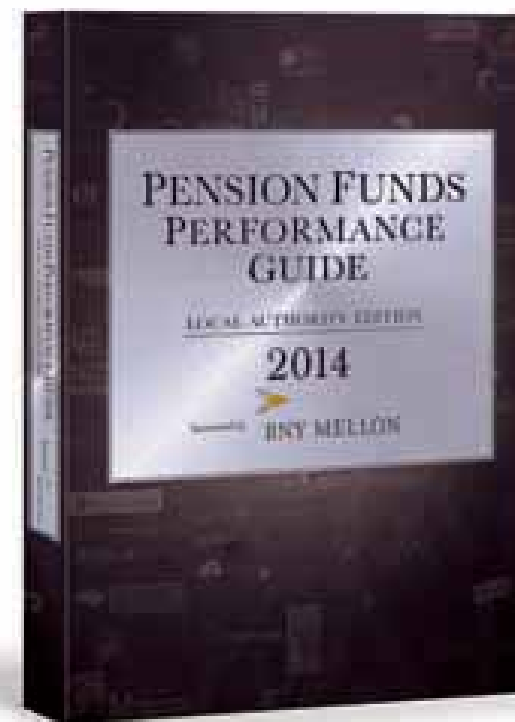
ALSO AVAILABLE ONLINE AT www.pensionsperformance.com

UPDATED DAILY

FULLY UPDATED! The only pension fund guide to give you:

- A two-page profile of every UK local authority pension fund including investment asset allocation
- Four years financial data for each fund
- League tables ranking local authorities by assets and performance
- Full contact details for key decision makers at every local authority pension fund
- Professional advisers and their local authority clients
- Investment manager mandate wins

Includes Northern Ireland and all Scottish authorities



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