

All you need to know about local authority pension funds and their advisers from one convenient, reliable and affordable source

Fully updated
2018 edition

LOCAL AUTHORITY PROFILES

At the heart of the Guide are individual profiles of every UK local authority pension fund. We analyse their financial performance in detail for you – including a year-on-year breakdown of income, funds and investments.

RETURN ON ASSET CLASS

Get a detailed two-year comparison of how each asset class has contributed to the performance of a fund. Changes in investment income and investment return levels are used to identify investment performance.

STATISTICS AND ANALYSIS

Graphs show each fund's performance against the population as a whole, covering essential criteria such as growth in investment income and contribution levels.

INVESTMENT MANDATE HISTORY

We list the tenders for investment mandates issued throughout the year. PLUS the contracts awarded, including the winning adviser and the value.

ASSET ALLOCATION

Find out how a particular fund has allocated its total funds under management. We identify all asset classes included in a particular pension fund's portfolio, together with the relevant fund managers.

INVESTMENT ASSETS

Get a detailed breakdown of the investment assets held by pension funds, split into UK and overseas holdings.

Want to analyse the performance of all funds, but can't find enough up-to-date information?

Need to find out which are the best performing fund managers?

Look no further than the Pension Funds Performance Guide — Local Authority Edition.

Rigorous analysis and in-depth research has resulted in an informative and precise guide to local authority pension funds with updated local authority profiles and league table rankings.

Our team of in-house analysts has collected the very latest information from every UK local authority, then analysed and presented it in a like-for-like format so you can make meaningful comparisons between pension funds.

Use our adviser ranking tables to spot, at a glance, how an individual firm is performing. Who's doing well for their clients — and who isn't?

What's more, the breakdown of fund managers enables you to see which asset class is best handled by which manager, so local authorities can be confident of making the right choice of candidates for their shortlist.

Lothian
Lothian Local Authority Pension Fund
The City of Edinburgh Council
Local Gov. Property Dept
4 First North Street
Edinburgh
EH1 1BB

Appointments
Mrs Gail Oliver, Head of Investment & Pensions
Mr Clive Scott, Head of Investment & Pensions
Mr John Burns, Head of Investment & Pensions
Mr Edward Hamilton, Head of Investment & Pensions

Financial History
period ended: 31-Mar-09, 31-Mar-10, 31-Mar-11, 31-Mar-12

Investment Assets by Classification
UK equities: 51,364, 470,270, 500,530, 616,010
Overseas equities: 1,807,292, 1,802,392, 1,740,507, 1,909,629

Income by Asset Class

Asset Class	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15
equities	1,760,507	2,018,008	1,977,321	3,021,000	1,072,000	1,072,000	1,072,000
fixed interest	713,334	1,010,000	1,079,104	1,049,000	1,049,000	1,049,000	1,049,000
property	266,619	107,209	1,109,165	1,165,000	1,165,000	1,165,000	1,165,000
other	154,444	18,843	1,271,000	1,271,000	1,271,000	1,271,000	1,271,000
Total	3,254,904	3,262,860	3,366,590	6,506,000	4,657,000	4,657,000	4,657,000

Investment Mandates
Contracts awarded:
Feb-12: 400m Asia Pacific Equities Application date: 07-Sep-11
Apr-12: 400m UK property Application date: 15-Oct-11
Jul-12: 400m Global emerging markets Application date: 19-Aug-11
Sep-12: 400m multi-asset portfolio Application date: 10-Nov-11

Local Authority Pension Funds Ranked by Investment Income Growth (56 - 109)

Rank	Name	Investment Income Growth		Investment Income		Investment Assets (incl cash)		Gains		Management Expenses		Investment Return	
		This year %	Last year %	This year £m	Last year £m	This year £m	Last year £m	This year £m	Last year £m	This year %	Last year %	This year £m	Last year £m
56	Strathclyde Fund No. 3	5.2	0.31	2,144	2,058	127,907	117,882	8,252	26,084	0.023	0.045	10.375	28,077
57	Filling												
58	Dryden												
59	Roanley												
60	Greater Manchester												

Fund Managers Ranked by Funds under Management

Rank	Name	Funds
1	Legal and General Investment Management	58
2	UBS Global Asset Management	56
3	Baillie Gifford	52
4	BlackRock	52
5	Schroder Investment Management Ltd	38
6	State Street Global Advisors Ltd	38
7	BNY Mellon Asset Management International Ltd	28
8	Capital International	10
9	Abn-Amro Asset Management	9

Fund Managers Ranked by Number of Clients

Rank	Name	Clients
1	Legal and General Investment Management	58
2	UBS Global Asset Management	56
3	Baillie Gifford	52
4	BlackRock	52
5	Schroder Investment Management Ltd	38
6	State Street Global Advisors Ltd	38
7	BNY Mellon Asset Management International Ltd	28
8	Capital International	10
9	Abn-Amro Asset Management	9

WHICH AUTHORITIES ARE DOING BEST?
Use our league tables to identify the top-performing local authorities. We rank them by a range of key performance criteria.

WHO ARE THE BEST PERFORMING ADVISERS?
Sector rankings for all the professional advisers show you who is ahead in the advice game. Advisers can see who their competitors are acting for, and where their own firm is positioned in the league tables. The guide provides the most comprehensive listing of professional advisers for the local authority pension fund sector. It's essential contact information for pension fund administrators wanting to source new advisers — and critical business development intelligence for any adviser.

BUILD YOUR OWN CUSTOMISED TABLES
With pensionsperformance.com you can calculate important statistics — such as average investment income for the top 10 funds — quickly and easily.

Do all of this, and more online...

- Perform online searches across the entire database
- View the original annual report documents
- Build rankings based on formulae you choose
- Run comparative performance analysis on funds and advisers and benchmark the results against your chosen universe
- Access the most up-to-date information source on local authority pension funds from your PC
- Create charts and tables for export to your own reports

Contracts awarded
Feb-10: 400m Asia Pacific Equities Application date: 07-Sep-11
Apr-10: 400m UK property Application date: 15-Oct-11
Jul-10: 400m Global emerging markets Application date: 19-Aug-11
Sep-10: 400m multi-asset portfolio Application date: 10-Nov-11

Tender notices issued
Feb-10: 400m Asia Pacific Equities Application date: 07-Sep-11
Apr-10: 400m UK property Application date: 15-Oct-11
Jul-10: 400m Global emerging markets Application date: 19-Aug-11
Sep-10: 400m multi-asset portfolio Application date: 10-Nov-11

SEE WHICH INVESTMENT MANDATES ARE CURRENTLY OUT FOR TENDER, AND VIEW THE LATEST MANDATE WINS
Our online database is constantly updated with the latest local authority investment mandate information

FIND OUT WHICH MANDATES EACH ADVISER HAS WON
Listed within the profile for each adviser is a list of the mandates they won, including date, value and client name.

Order Now

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Try out the Guide or online version and see how useful the data and analysis are to you. If they don't meet your requirements simply return the Guide or cancel your online subscription within 28 days of receipt and you will receive a full refund – NO QUESTIONS ASKED

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Who should use this information?

- Investment Managers
- Business Development Executives
- Client Relationship Managers
- Marketing Executives
- Institutional Sales Executives
- Local Authority Finance Directors
- Investment Consultants
- Legal, financial and other professional advisers
- Researchers
- Executive Search Consultants

...and indeed anyone who has a need for accurate and complete performance data and contact details across the UK's local authority pensions funds.

Why you can't afford to be without a copy:

The Guide is the most cost-effective means of benchmarking local authority fund performance and undertaking comparisons on a like-for-like basis.

YOUR RESEARCH TIME IS CUT DRAMATICALLY

We have collected, analysed and presented all the information for you.

IDENTIFY NEW TRENDS

Are local authorities experiencing a rise or fall in their financial performance in any particular area?

YOU CAN TRUST THE INFORMATION

Use the Guide with confidence knowing it contains up-to-date information sourced directly from the local authorities.



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Your direct route to local authority pension fund information

NEW
2011
Edition

“As frequent users of the Pension Funds Performance Guide, we find the publication very user friendly and informative. It has all the up-to-date information we need.”

Paul Myles
Director, Institutional Business
BMO Global Investors

“We regularly use this as a definitive guide for local authority pension fund universe research. The information contained within the Guide and online database is excellent.”

Pal Sarai
Managing Director
bfinance

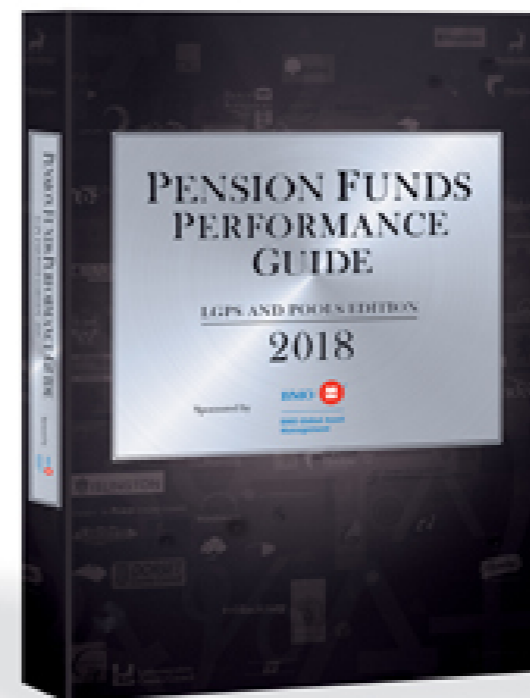
ALSO AVAILABLE ONLINE AT www.pensionsperformance.com

UPDATED DAILY

FULLY UPDATED! The only pension fund guide to give you:

- A two-page profile of every UK local authority pension fund including investment asset allocation
- Four years financial data for each fund
- League tables ranking local authorities by assets and performance
- Full contact details for key decision makers at every local authority pension fund
- Professional advisers and their local authority clients
- Investment manager mandate wins

Includes Northern Ireland and all Scottish authorities



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